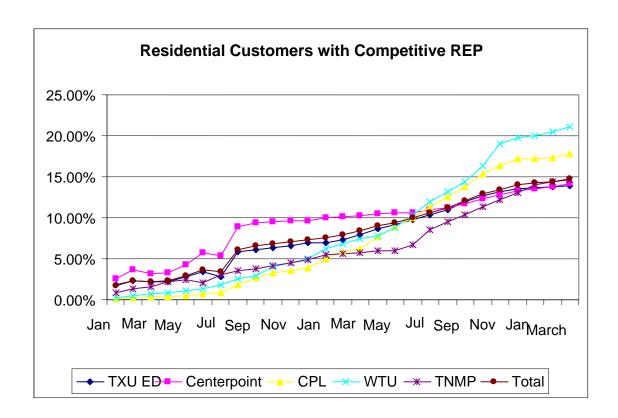
#### **June 2004 Report Card on Retail Competition**

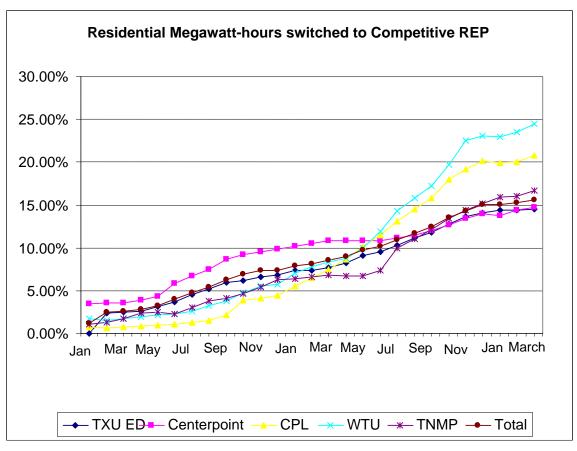
### **Competitive Marketplace**

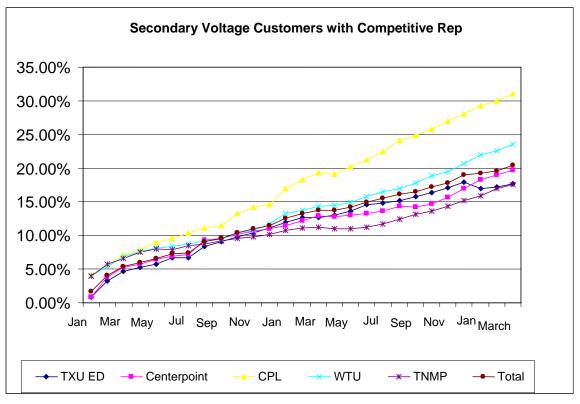
Since the opening of the market in January 2002, competitive market share has steadily increased. As of March, 2004, competitive REPs accounted for approximately 14.8% of residential customers, representing over 15% of residential load. Among customers served at secondary voltage, consisting of most commercial and some small industrial customers, over 20% of customers representing 46% of all load have switched to competitive providers.

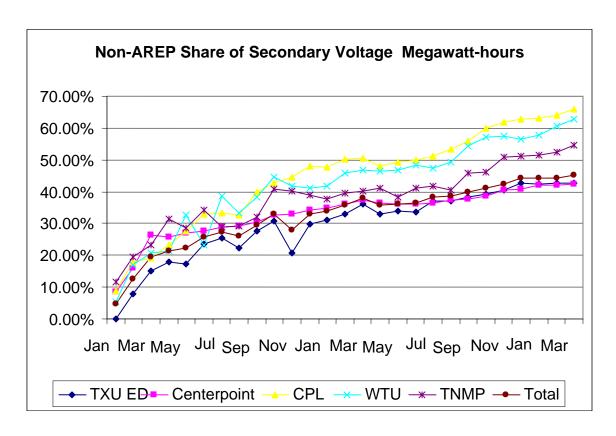
Approximately 38% of primary or transmission customers have switched, representing over 63% of the large industrial load. Competition has also appeared in the lighting segment of the market in the AEP Central, AEP North and TNMP territories, with over 20% of lighting load having switched in those territories.

The AEP Central (CPL) and AEP North (WTU) territories have seen the most switching to competitive providers, but all 5 major territories are seeing a steady rise in competitive providers' market shares.









# **System Benefit Fund**

T&D Service Area	# of Customers receiving discount	\$ of Discounts Disbursed in December 2003
TXU ED	361,428	\$3.5 million
CenterPoint	217,065	\$2.1 million
CPL	124,764	\$1.2 million
TNMP	20,060	\$182,000
WTU	21,429	\$216,000
Sharyland	218	\$6,300
SESCO	76	\$1,400
December Total	744,831	\$7.239 million

Total Discounts in 2003

\$149 million

### **Switching**

Since competition opened, over 1.43 million customer switches have been completed. Activity continues to be brisk, with over 110,000 completed since the last report card of March 26, 2004.

Total Switches as of July 2, 2004

TDSP	Completed	In Review	Scheduled	Total
TXU ED	655,794	206	14,442	670,442
CenterPoint	445,880	110	13,255	459,245
AEP Central (CPL)	208,163	10	8,019	216,192
TNMP	34,624	17	1,168	35,809
AEP North (WTU)	51,003	33	3,264	54,300
Sharyland	6	1	0	7
SESCO	1	0	0	1
TOTAL	1,395,471	377	40,148	1,435,996

## **Competitive Choice**

All regions continue to have competitive choices available, with at least one renewable product available in each region. TXU Energy Delivery, AEP Central, and AEP North each have renewable products from multiple providers. Entrants in recent months have included Hino Electric, Franklin, and Liberty Power.

TDSP	# of REPs serving Residential Customers (incl. AREP)	# of Residential products (incl. PTB)	# of Renewable Products
TXU ED	19	23	4
CenterPoint	15	17	3
AEP Central (CPL)	14	18	4
TNMP	10	14	4
AEP North (WTU)	9	11	1